



Taichung Commercial Bank Financial Review of 2014

2015.3.20



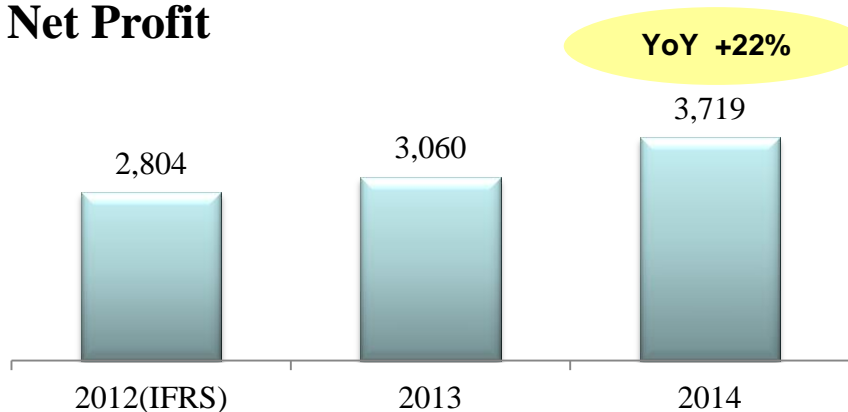


Disclaimer

Financial numbers in this report may include preliminary unaudited numbers or management accounts.

Profitability (NT\$ Million, NT\$,%)

Net Profit



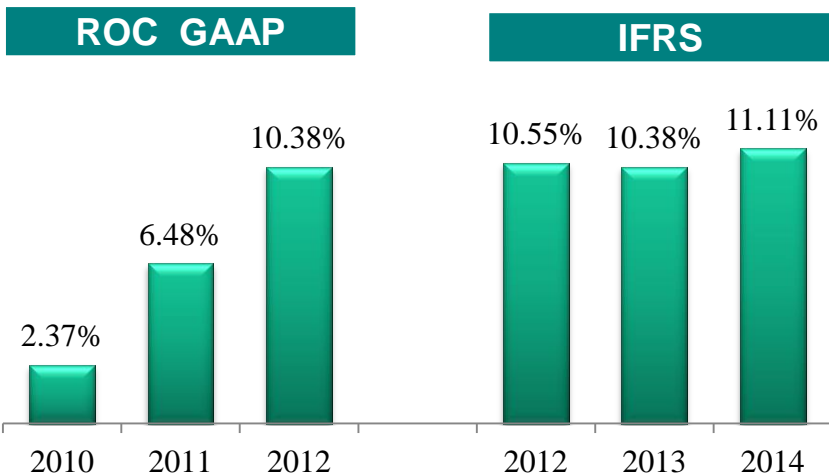
Retroactively adjusted EPS



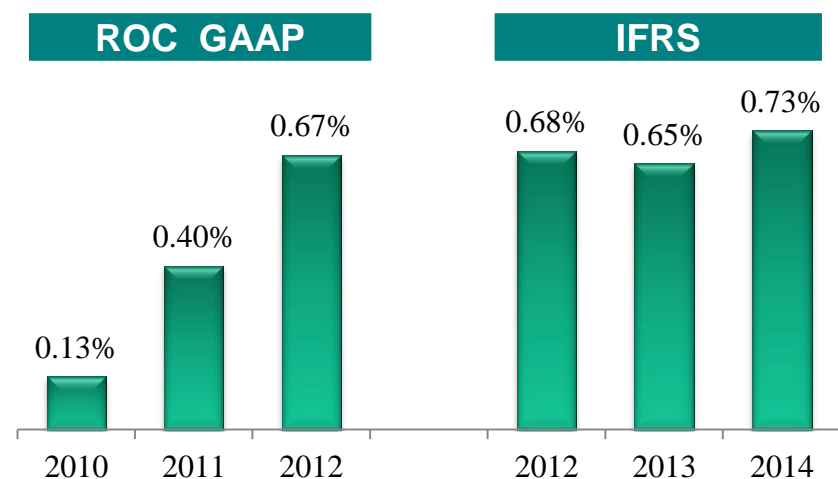
EPS(after tax)



ROE(after tax)



ROA(after tax)

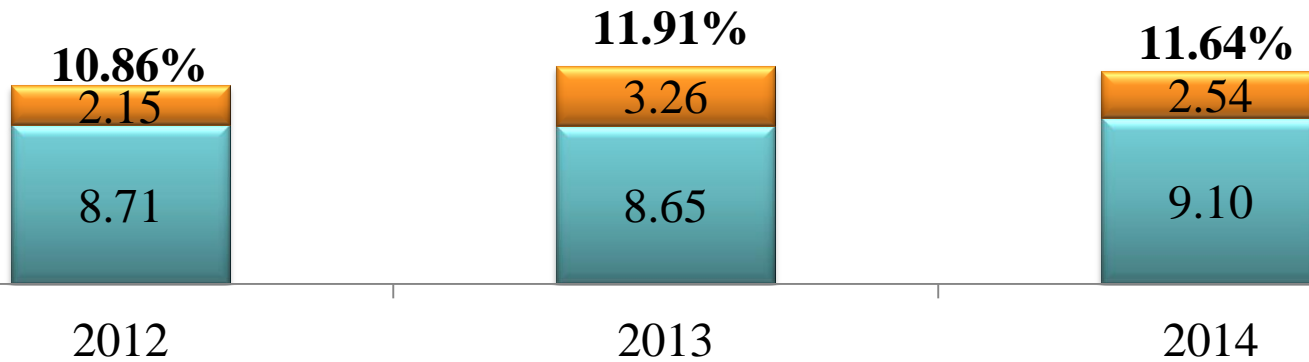


Capital adequacy(%)



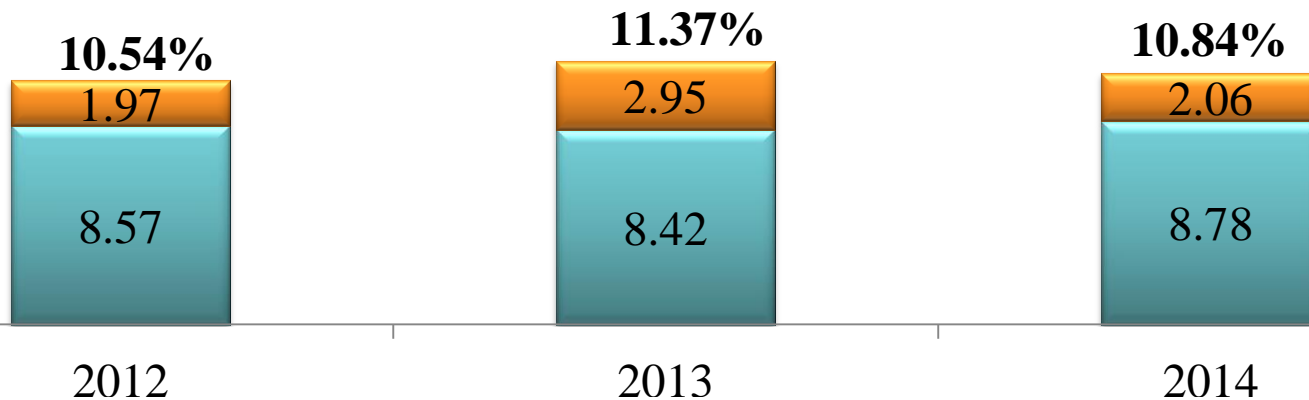
Consolidated

■ Tier 1 Capital Ratio
(=Common Equity Tier 1 Ratio)



Individual

■ Tier 1 Capital Ratio
(=Common Equity Tier 1 Ratio)



Revenue breakdown (NT\$ Million, %)

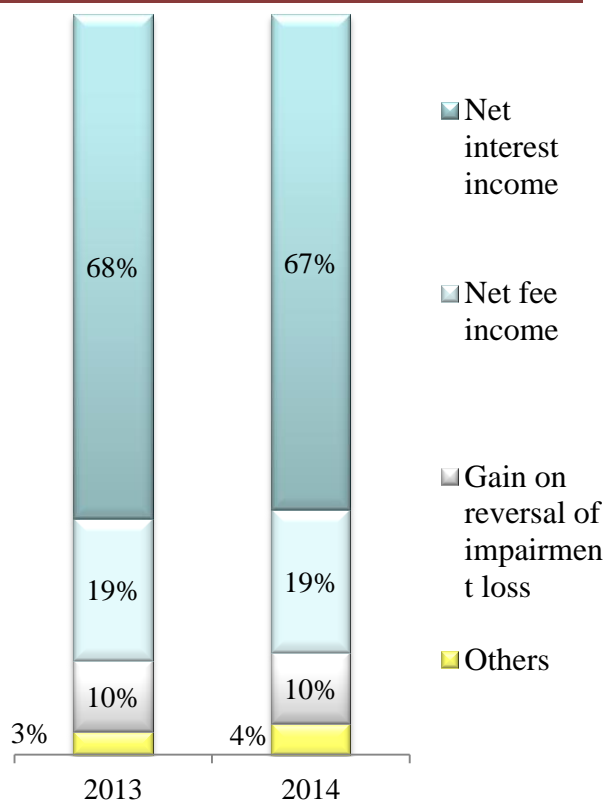
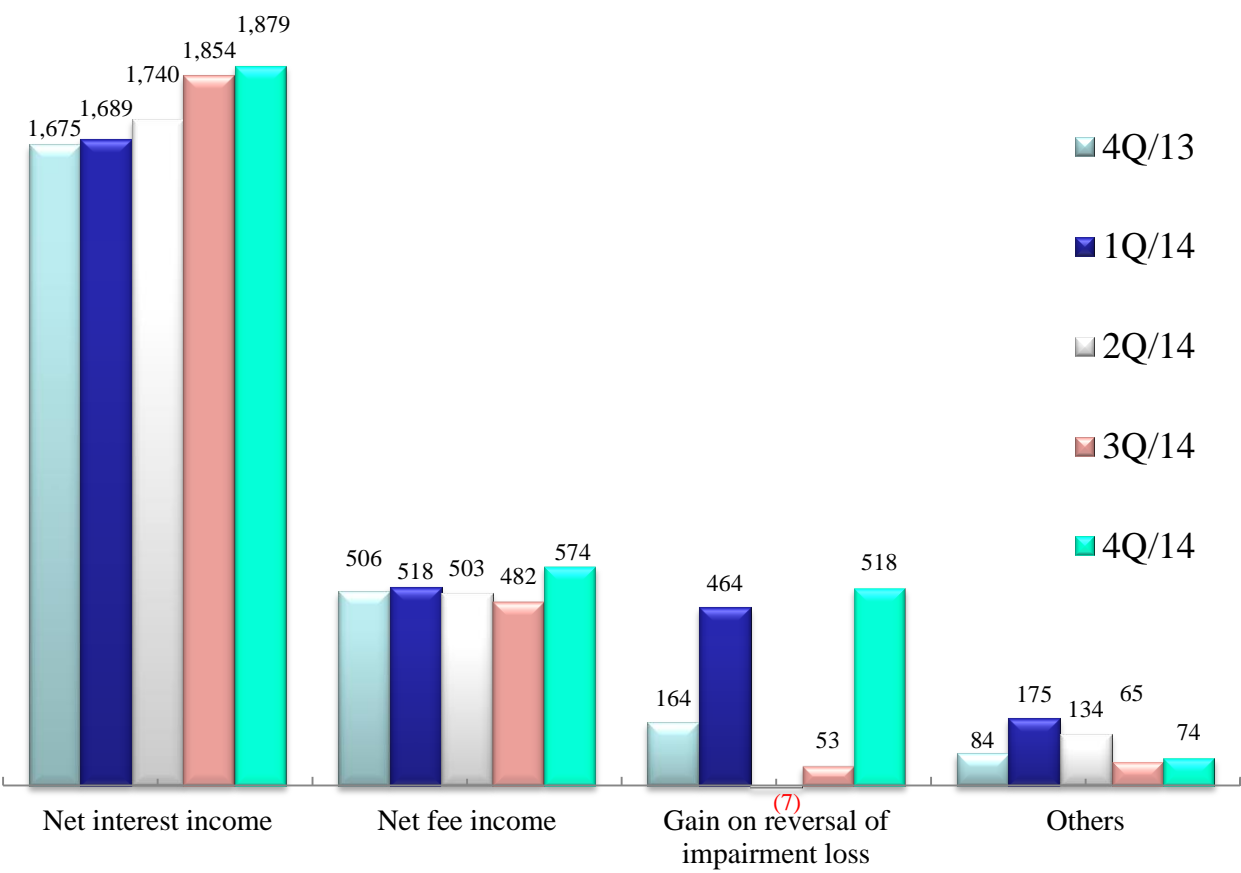


YoY
+13.5%

YoY
+17.0%

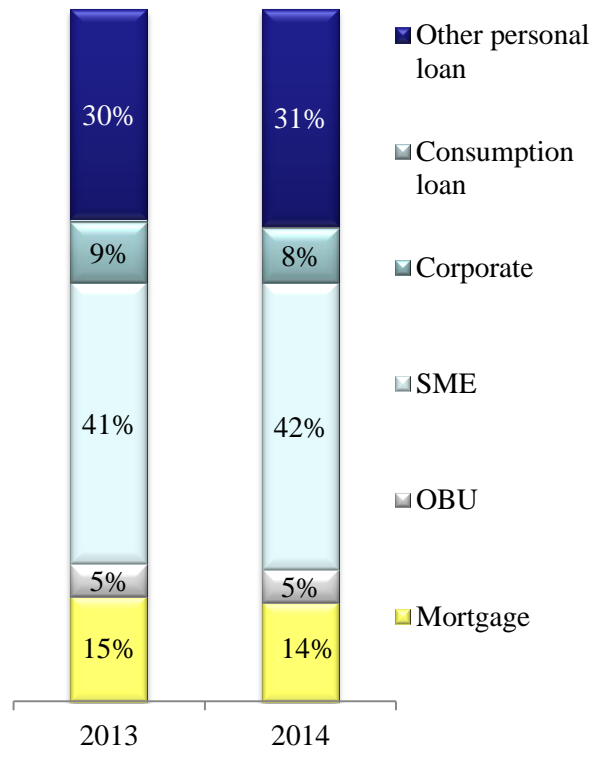
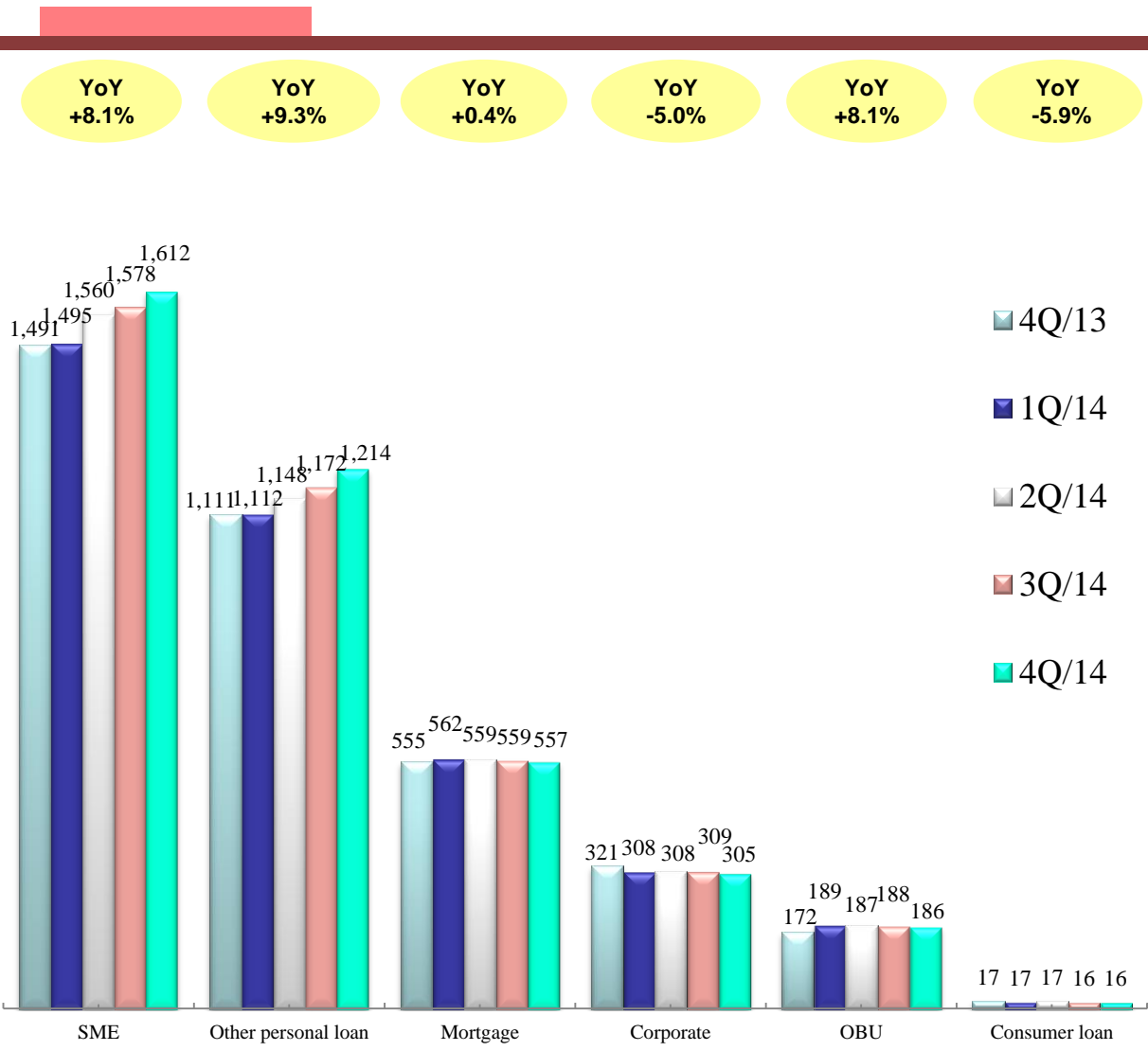
YoY
+15.1%

YoY
+56.6%



Revenue	%
2013: 9,264	2014: 10,715
	+15.7%

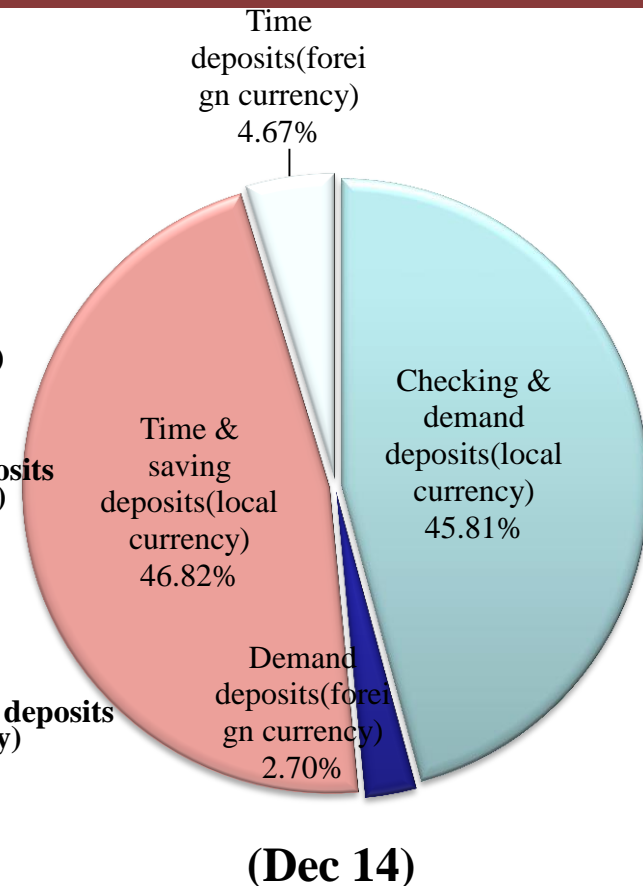
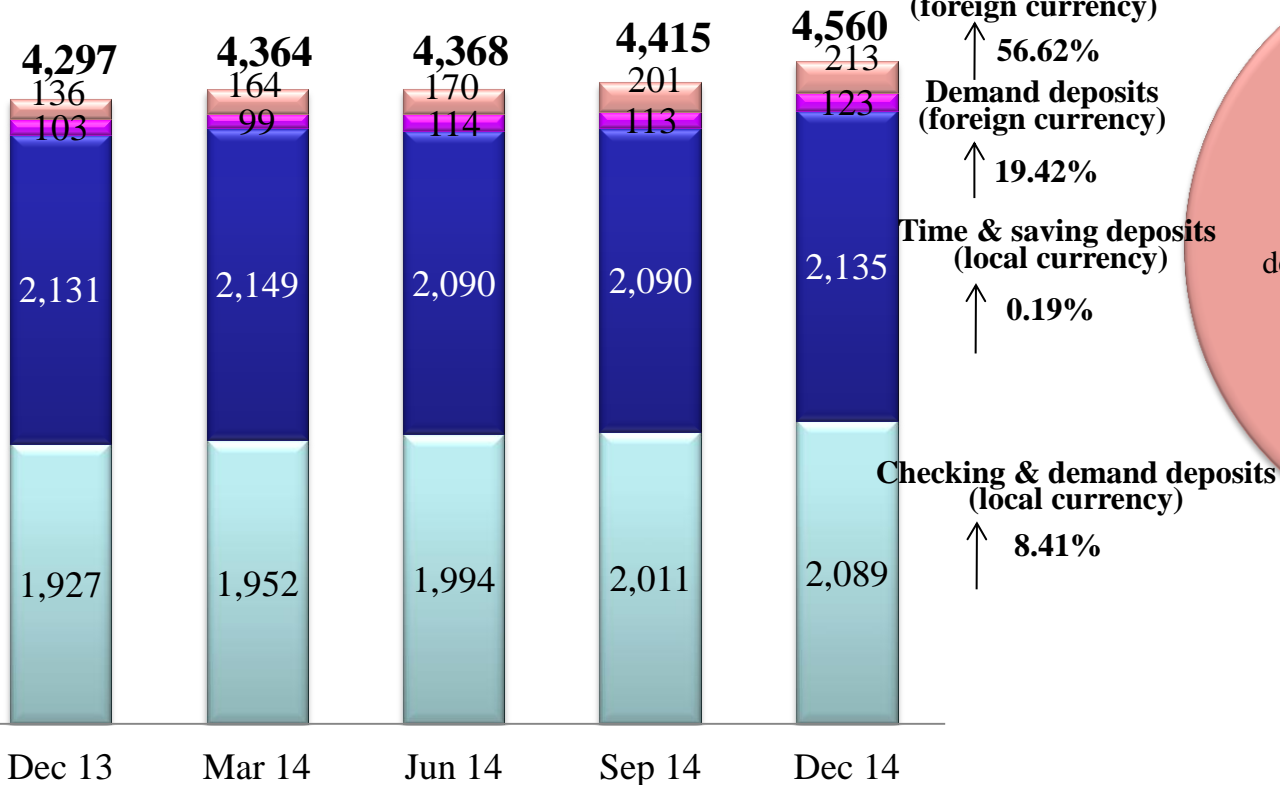
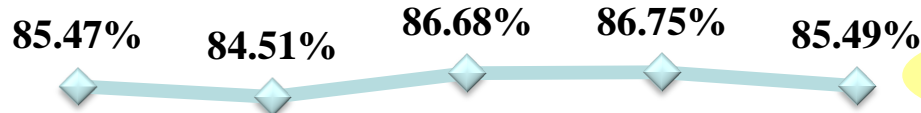
Loan breakdown(NT\$ Hundred Million, %)



Total Loan	%
2013: 3,667	2014: 3,890
	+6.08%

Deposit breakdown(NT\$ Hundred Million,%)

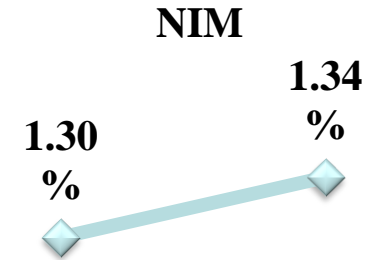
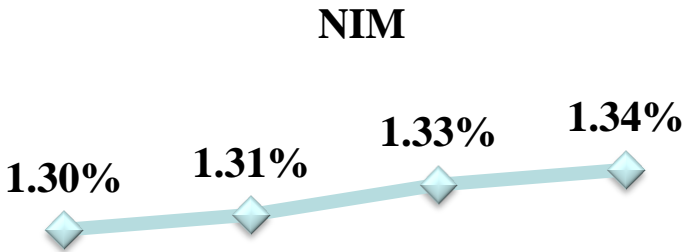
Loan-to-deposit ratio



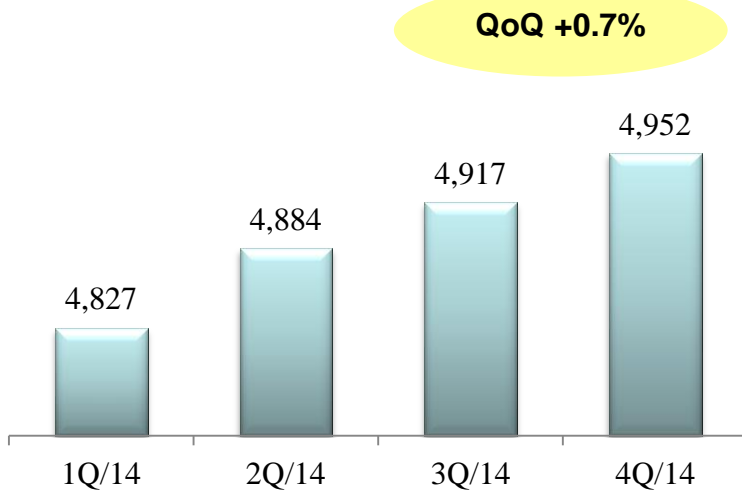
【Note】 At the end of Dec. 2014, the proportion of checking and demand deposits of local currency to total deposit of local currency was 49.46% .

Net interest margin and interest-bearing asset

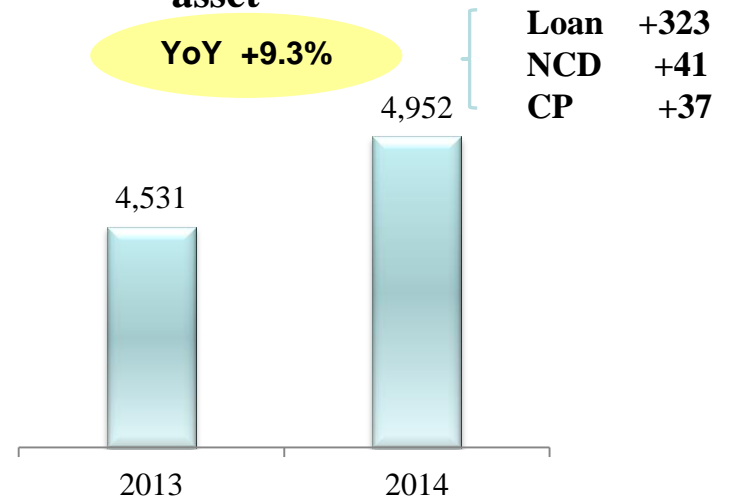
(NT\$ Hundred Million, %)



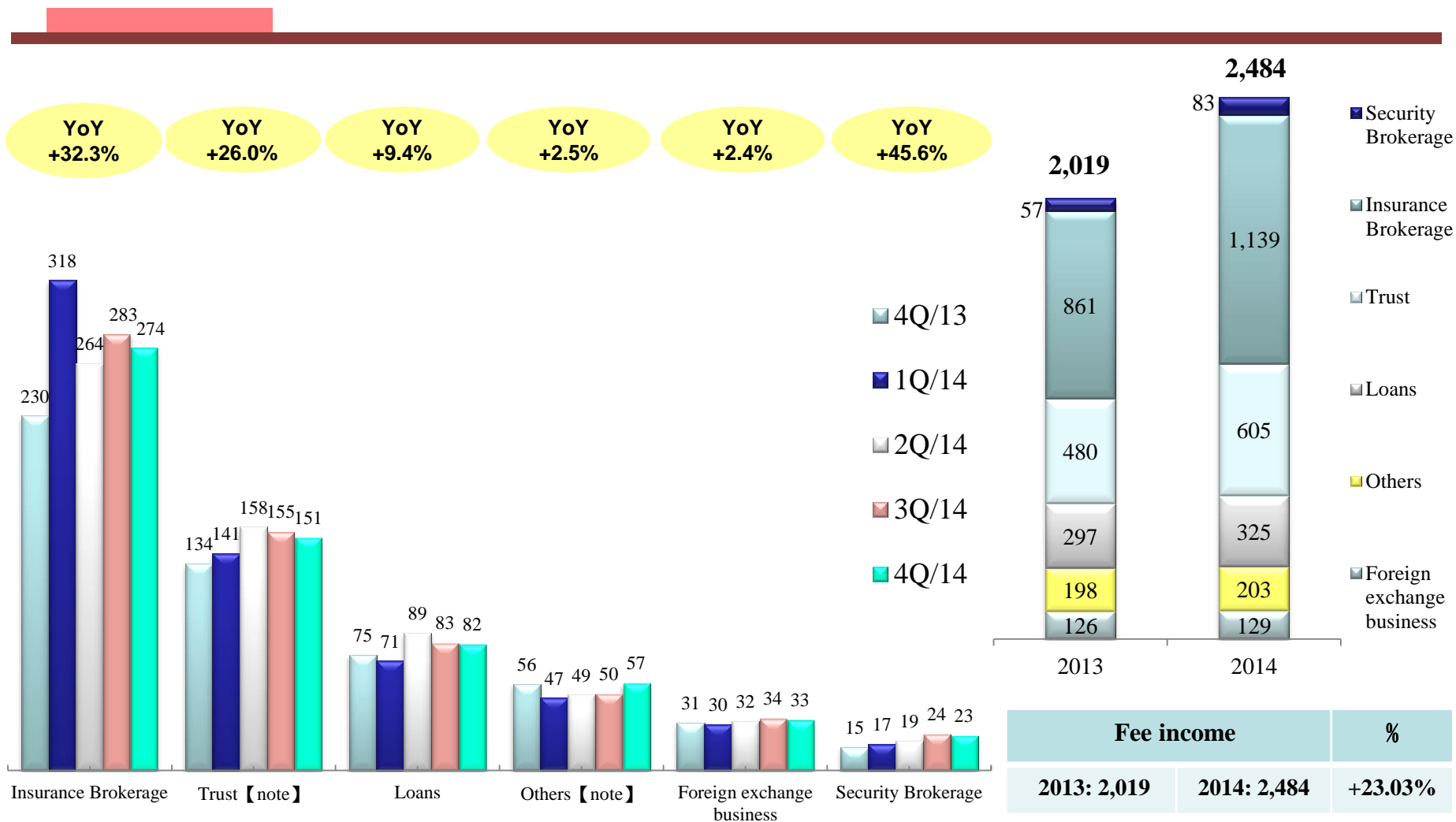
Average interest-bearing asset



Average interest-bearing asset



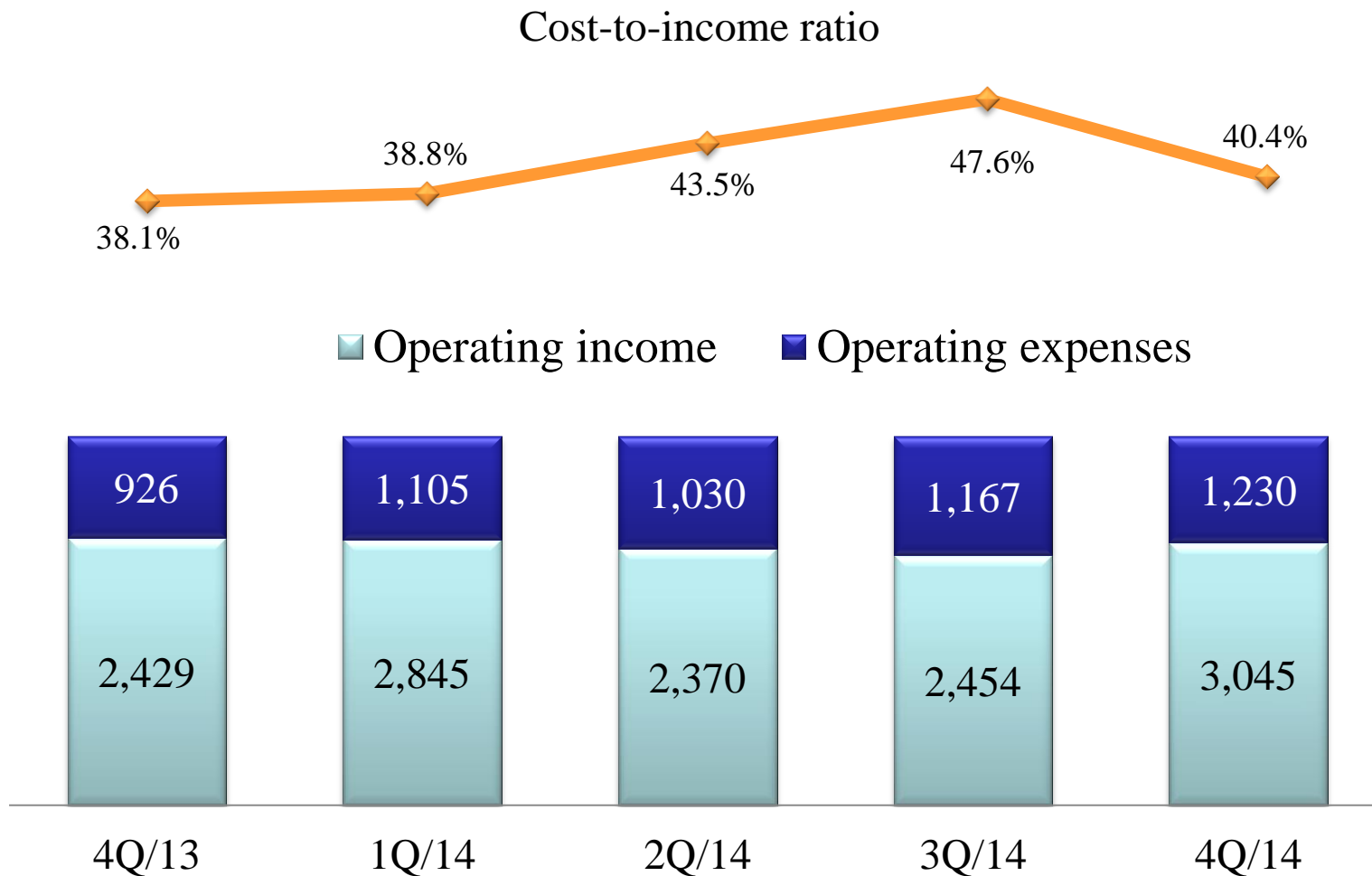
Fee breakdown (NT\$ Million, %)



【note】 Trust business includes mutual fund business and other trust business.

Others business includes deposits and remittance business、credit card business and leasing business。

Cost-to-income ratio (NT\$ Million, %)





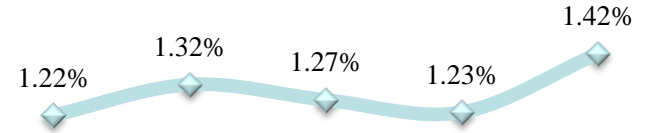
Asset quality (NT\$ Million,%)



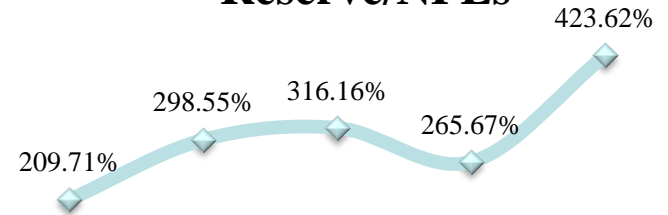
NPLs/Total Loans



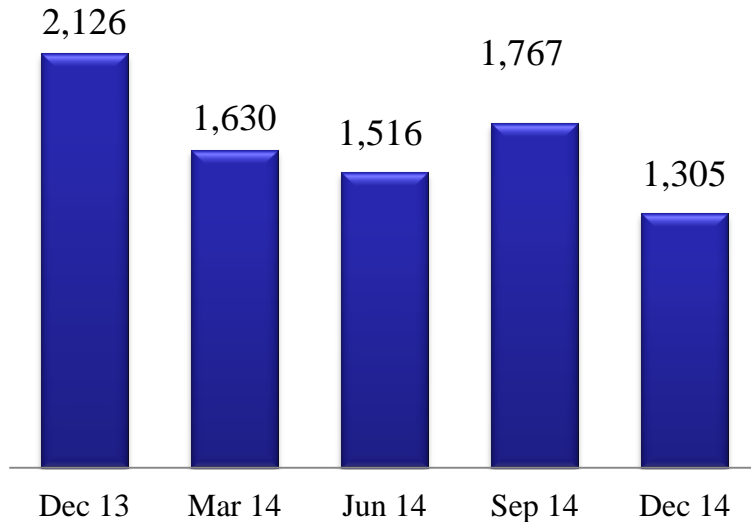
Reserve/Total Loans



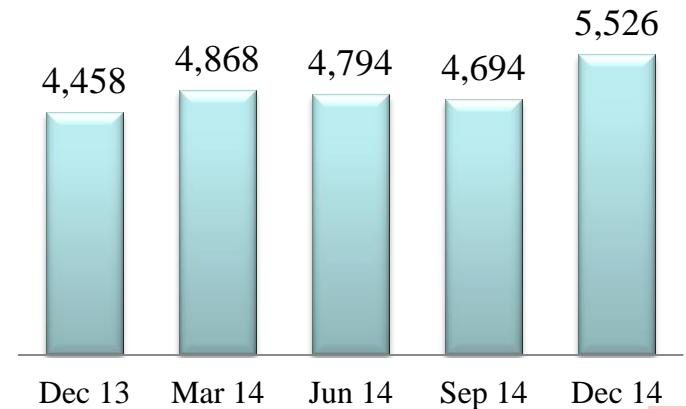
Reserve/NPLs



NPLs



Loan Reserve





Summary ratios



	Yearly Results			YoY
	2012(ROC)	2013	2014	(2014 V.S. 2013)
Per Share Data				
EPS (after-tax) (NT\$)	1.20	1.23	1.32	7.32%
DPS (NT\$)	0.825	0.777	【note】 0.89	14.54%
BVPS (NT\$)	12.11	12.25	12.59	2.78%
Common shares outstanding(million share)	2,319	2,535	2,852	12.50%
Profitability				
ROA (after-tax)(%)	0.67%	0.65%	0.73%	0.08%
ROE (after-tax)(%)	10.38%	10.38%	11.11%	0.73%
Capital Adequacy(Individual)				
Capital adequacy ratio(%)	10.54%	11.37%	10.84%	-0.53%
Tier 1 ratio(%)	8.57%	8.42%	8.78%	0.36%
Common equity Tier 1 ratio(%)	-	8.42%	8.78%	0.36%

【note】 Not recognized by meeting of shareholders.

Summary ratios (continued)

	Yearly Results			YoY
	2012(ROC)	2013	2014	(2014 V.S. 2013)
Bank Growth Ratios				
NII Growth	10.84%	15.09%	13.50%	-1.59%
Fee growth	34.25%	27.87%	17.03%	-10.84%
Net profit growth	91.06%	9.13%	21.53%	12.40%
Bank Performance Ratios				
Loan growth	16.60%	12.22%	6.13%	-6.09%
Deposit growth	15.53%	11.46%	6.11%	-5.35%
Loan-to-Deposit Ratio	84.90%	85.47%	85.49%	0.02%
NIM	1.28%	1.30%	1.34%	0.04%
NII/Operation income	77.85%	68.11%	66.84%	-1.27%
Fee/Operating income	19.71%	19.16%	19.39%	0.23%
Cost-to-income ratio	49.24%	41.70%	42.30%	0.60%
Asset Quality Ratios				
NPLs/Total Loans	0.37%	0.58%	0.34%	-0.24%
Reserve / Total Loans	1.01%	1.22%	1.42%	0.20%
Reserve / NPLs	275.39%	209.71%	423.62%	213.91%



Balance sheet (Consolidated)

NT\$ million	Yearly Results			YoY
	2012(ROC)	2013	2014	(2014 V.S. 2013)
Assets :				
Cash and due from banks	77,017	81,087	91,867	13.29%
Financial investment, net	33,848	39,284	36,687	-6.61%
Loans, net	324,029	362,917	384,382	5.91%
A/R, net	3,565	6,486	8,119	25.18%
LT investments, net	127	143	140	-2.10%
Land, premises and equipments, net	3,350	3,416	5,104	49.41%
Others	2,737	2,880	3,724	29.31%
Total assets	444,673	496,213	530,023	6.81%
Liabilities:				
Deposits	385,511	429,704	455,966	6.11%
Other liabilities	31,081	35,471	38,166	7.60%
Total liabilities	416,592	465,175	494,132	6.22%
Total stockholders' equity	28,081	31,038	35,891	15.64%
Total liabilities and stockholders' equity	444,673	496,213	530,023	6.81%

P&L (Consolidated)



NT\$ million	Yearly Results			YoY
	2012(ROC)	2013	2014	(2014 v.s. 2013)
Operating income				
Net interest income	5,480	6,310	7,162	13.5%
Net fee income	1,388	1,775	2,077	17.0%
LT investment income	(1)	10	0	-96.0%
Net trading income/(loss)	265	151	97	-35.8%
Asset impairment loss or reversal profit	(2)	893	1,028	15.1%
Others	(90)	125	351	180.8%
Total operating income	7,040	9,264	10,715	15.7%
Non interest expenses				
Operating expenses	(3,466)	(3,863)	(4,532)	17.3%
Pre-provision Profit	3,574	5,401	6,183	14.5%
Credit Loss Provisions, net	(249)	(1,864)	(1,983)	6.4%
Profit Before Income Tax	3,325	3,537	4,200	18.8%
Net Profit After Income Tax	2,778	3,060	3,719	21.5%





Credit risk analysis



NT\$ million		Yearly Results			YoY
		2012	2013	2014	(2014 V.S. 2013)
By Industry					
	Personal loans	149,241	169,346	180,027	6.31%
	Manufacturer	73,539	79,562	79,373	-0.24%
	Commerce	51,880	58,154	58,571	0.72%
	Real estate	25,538	34,927	47,367	35.62%
	Construction industry	11,427	11,626	13,580	16.81%
	Others	25,300	27,783	28,454	2.42%
Total		336,925	381,398	407,372	6.81%
By collateral					
	Non-secured loans	77,135	75,354	76,836	1.97%
	Secured loans				
	By property	226,112	266,693	291,663	9.36%
	By letter of guarantee	19,900	21,368	20,467	-4.22%
	Others	13,778	17,983	18,406	2.35%
Total		336,925	381,398	407,372	6.81%



Deposit breakdown

NT\$ million		Yearly Results			YoY
		2012	2013	2014	(2014 V.S. 2013)
Checking 、 demand & savings					
	Checking & demand deposits	75,617	95,990	105,617	10.03%
	Saving deposits	88,448	96,755	103,339	6.80%
Sub-total		164,065	192,745	208,956	8.41%
Time & savings					
	Time deposits (incl. CD)	75,073	80,390	79,680	-0.88%
	Time saving deposits	125,933	132,697	133,803	0.83%
Sub-total		201,006	213,087	213,483	0.19%
Foreign currency deposits		20,437	23,864	33,527	40.49%
Remittances		2	9	-	-100.00%
Total deposits		385,511	429,704	455,966	6.11%

Net interest income & fee income

NII Breakdown				
	Yearly Results			YoY
NT\$ million	2012(ROC)	2013	2014	(2014 V.S. 2013)
Loan interest	7,771	8,765	9,655	10.15%
Other interest	856	1,152	1,461	26.82%
Interest expense	(3,147)	(3,607)	(3,954)	9.62%
Net interest income	5,480	6,310	7,162	13.50%
Fee Breakdown				
	Yearly Results			YoY
NT\$ million	2012(ROC)	2013	2014	(2014 V.S. 2013)
Trust fee	317	480	604	25.83%
Brokerage fee	809	918	1,223	33.22%
Loan fee	190	248	268	8.06%
Other fee	309	373	389	4.29%
Total fee income	1,625	2,019	2,484	23.03%